

2018

Australasian
Osseointegration
Society Conference
2-5 May 2018
Melbourne Convention Centre



**SPONSORSHIP
& EXHIBITION
PROSPECTUS**



INVITATION TO SPONSOR AND EXHIBIT

Dear Colleagues,

On behalf of the Federal executive and the organising committees of the Australasian Osseointegration Society, it is with much pleasure that I invite you to attend our 11th Biennial Conference, to be held in Melbourne from the 3rd - 5th May 2018.

The meeting is a mechanism for dental clinicians, academic researchers and industry partners to come together to promote dental implant treatment modalities, evaluate emerging research, technology and techniques, and share new ideas, in order to improve current procedural techniques for all.

Planning is well underway for a full 3-day program to stimulate the interests of a wide range of clinicians' experience, and our industry sponsors and partners will be putting together an excellent trade display where you can meet and discuss the latest developments in materials and instrumentation for successful clinical practice. Our speakers will include academic researchers and expert clinicians, with highly regarded international speakers and invited local speakers who are experts in their respective fields coming to speak on a variety of topics including treatment planning, surgery, restoration and maintenance.

Of course there will be a number of social events to mix with colleagues including a welcoming cocktail event and a grand dinner. Being based in the Southbank area of Melbourne, there are many restaurants and bars for catching up with friends, industry representatives and other colleagues.

We hope you can join us in May, 2018.

Simon Watson

DCD (Prosthodontics), BDS

Federal President of the Australasian Osseointegration Society.

IMPORTANT DATES

Call for Abstracts Open
 1 May 2017

Early Bird Registration Opens
 1 May 2017

Call for Abstracts Closes
 1 December 2017

Early Bird Registration Closes
 26 January 2018

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CONFERENCE HOSTS



The Australasian Osseointegration Society consists of a national and international community of dental professionals who share a common focus on implant dentistry. Our members are dentists, dental technicians, hygienists, industry representatives and allied health personnel who enjoy meeting to learn, share information and to improve the standard and outcome of implant dentistry.

Our aims are:

- To encourage and promote clinical applications of osseointegration
- To encourage high professional and clinical standards
- To organise and conduct educational programs
- To promote research in implant dentistry

We have 5 active branches in Australia; QLD, NSW, VIC, SA, WA and associations with New Zealand also, each with an active annual programme of lectures, seminars, and hands-on workshops.

ORGANISING COMMITTEE

Dr Simon Watson – *Conference Chair*

Dr Simon Hinckfuss – *Secretary*

Dr Boris Cherkasski – *Treasurer*

Dr Sara Byrne – *Scientific Committee*

Dr Andrew Tucker – *Scientific Committee*

Dr Philip Yeung – *Scientific Committee*

Dr Adam Keyes-Tilley

Dr Tim Stolz

Ms Bella Cherkasskaya

BENEFITS OF SPONSORING OR EXHIBITING

At AOS 2018, you will have access to an exclusive market of dental clinicians including general dentists and specialists, conference speakers and members of the dental industries with specific interest in implant dentistry at the Australasian premier event.

Network with new and consolidate existing relationships with key industry decision makers to discuss current trends and challenges and how your company can assist.

Raise your brand profile and increase market share.

- Your participation in AOS 2018 will reinforce your brand presence and provide sales opportunities in this highly regarded specialised industry in Australasia.
- Deliver a clear message that you have a genuine commitment to the industry
- Maintain and increase your branding and visual presence amongst key industry decision makers
- Be openly acknowledged for your support of the industry

Develop and reinforce valuable relationships with:

- Renowned international and national speakers
- A wide variety of dental practitioners and auxiliary dental professions
- Practice owners/managers.





DESTINATION AND VENUE



Melbourne

Recognised as one of the world's most liveable cities, Melbourne is set around the shores of Port Phillip Bay. The city itself, laid out in a large rectangle and boasting a lively and cosmopolitan pulse, sits on the northern banks of the Yarra River, about five kilometres from the bay.

Melbourne is a city with something for everyone. From chic fashion stores to buzzing laneway cafés and trendy bars, botanic gardens to sports stadiums, elegant Victorian-era streetscapes to Manhattan-style skyscrapers, film and food festivals to galleries and opulent theatres, Melbourne has an activity and attraction that will interest you.



Melbourne Convention & Exhibition Centre

Superbly located right in the heart of Melbourne on the edge of the Yarra River is the Melbourne Convention and Exhibition Centre (MCEC), comprising of the Melbourne Exhibition Centre and Melbourne's latest offering in architectural ingenuity the Melbourne Convention Centre.

The Convention Centre is easily accessible from every direction by foot, car or public transport and is surrounded by cafes, bars, shopping and fine restaurants.

DELEGATE PROFILE

The Conference is expected to attract in excess of 500 participants including:

- Large, multiple practice owners
- General dental practitioners who incorporate implant dentistry into their daily practice
- Specialist prosthodontists, periodontists, oral and maxillofacial surgeons
- Practitioners who are interested in finding out more about implants
- Dental hygienists/therapists, dental technicians, and dental nurses (Special streams for hygienists/therapists, assistants and dental technicians)

CONFERENCE MANAGERS



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 Email: aos2018@icms.com.au
 www.aosconference.com.au



INVITED INTERNATIONAL SPEAKERS



Lyndon F. Cooper DDS, PhD
*Associate Dean for Research
Head of the Department of Oral Biology
University of Illinois Chicago
United States*

Dr. Cooper formerly served as Program Director of Advanced Prosthodontics and Stallings Distinguished Professor at the University of North Carolina. He is a Diplomate of the American Board of Prosthodontics (ACP), a former ACP President and received the American College of Prosthodontists 2004 Clinician/Researcher Award. He also was named the recipient of the 2009 International Association for Dental Research Distinguished Scientist Award for Prosthodontics and Implantology.

Dr. Cooper has one of the strongest international reputations for innovation, perspective, and patient-oriented research and clinical care in the world. He has led an innovative team in translational research evaluating the role of a variety of pro- and anti-inflammatory bio-markers as well as innovative medical device designs to create research-oriented clinical solutions for relevant patient care.

After earning his DDS from New York University, Dr. Cooper went on to earn a PhD from the University of Rochester, New York, and a Certificate in Prosthodontics from the Eastman Dental Center in Rochester. Later, he completed a two-year research fellowship at the National Institute of Dental and Craniofacial Research in Bethesda, MD.



Dr. Stefan Fickl, DMD, PhD
*Associate Professor
Department of Periodontology
University of Würzburg
Germany*

Dr Fickl is part of the editorial board of various dental journals, international speaker in the field of Periodontology and Implant Dentistry and author of more than 50 publications and book chapters.

Curriculum vitae:

- 1998 – 2003: Studied Dentistry at University Erlangen, Germany
- 2004: Doctor Thesis
- 2004 – 2007: Postgraduate Education in Periodontology and Implant Dentistry at the Institute of Periodontology and Implantology (IPI), Munich, Germany
- Since 2007: Specialist in Periodontology (German Association of Periodontology (DGP))
- Since 2007: Activity Emphasis on Dental Implantology (German Association of Implantology)
- 2007 – 2009: Assistant Professor in the Department of Periodontology and Implant Dentistry (Chair: Dr. Dennis Tarnow) at New York University, New York, United States
- 2008: NYU International Fellowship Award (BIOMET 3i)
- 2008: Research Award Implantology (DGP)
- Since 2009: Associate Professor in the Department of Periodontology, University of Würzburg, Germany
- 2011: Habilitation (Privat-Dozent) and Venia legend



PROGRAM AT A GLANCE

	Wednesday 2 May	Thursday 3 May	Friday 4 May	Saturday 5 May			
		Exhibition Open 1000 - 1830	Exhibition Open 0930 - 1715	Exhibition Open 0930 - 1530			
0800		Registration	Registration	Registration			
0800		Plenary Opening Ceremony Keynote Presentation	Plenary Keynote Presentation				
0830							
0900				Plenary Keynote Presentation			
1000 - 1030	Morning Tea - MCEC Foyer 2&3						
1030 - 1230	Plenary Keynote Presentation	Restorative Stream	Surgical Stream	Young Clinicians	Digital Stream	Surgical Stream	Research Stream
1230 - 1330	Lunch - MCEC Foyer 2&3						
1330 - 1530	Plenary Keynote Presentation	Restorative Stream	Surgical Stream	Young Clinicians	Restorative Stream	Surgical Stream	Research Stream
1530 - 1600	Afternoon Tea - MCEC Foyer 2&3						
1600 - 1715	Plenary Panel Discussion	Plenary Panel Session	Industry Sponsor	Closing Plenary Keynote Presentations			
1500 - 1830	Registration Open	1715 - 1830 Industry Reception		Exhibition Bump Out			
1900 - 2130	Welcome Reception		1900 - 2400 Conference Gala Dinner				

* Preliminary program subject to change



TITANIUM PACKAGE

\$69,500

(inc. GST)

NUMBER OF OPPORTUNITIES: 2

1 SOLD



CONFERENCE AND SOCIAL EVENTS

- Five (5) full AOS 2018 registrations which include access to the sessions, morning tea, lunch and afternoon tea in the exhibition for the duration of the Conference
- Five (5) complimentary tickets to the Welcome Reception and Conference Gala Dinner

EXHIBITION

(Location will be allocated in order of level of sponsorship and date of payment on a first come, first serve basis)

- 36m² (6m x 6m) exhibition space
- Option to run an exhibitor prize within your booth (prize to be provided at sponsor's expense)
- Should you wish to purchase additional exhibition space you will receive the early bird exhibition discount
- Logo on sponsor signage within exhibition

PRINT AND PROMOTIONAL MATERIAL

(Logos and/or company names may be reproduced in the event colours, full colour or mono, at the discretion of the Conference Managers depending on the method of print production).

AOS Conference website

- Sponsor logo in a prominent position on the AOS2018 website with direct link to sponsor's website
- Web link for up to a 12 page PDF brochure (to be provided by the sponsor)

Promotional email campaigns

- Sponsor logo and acknowledgement

Program handbook

- Logo on front cover
- 200 word company profile and company contact details
- One (1) page (full colour) advertisement (inside front cover) Artwork to be provided by the sponsor and subject to Committee approval
- Logo included in delegate pocket program (where applicable)

If Mobile App is produced sponsor company profiles will be placed in Mobile App not printed program

Conference Mobile App Listing including

- A 200 word promotional paragraph
- Organisation Contact details including, email and web address, telephone number, postal address

Mobile App entitlements subject to Mobile App production

Delegate list

- Delegate list at the Conference. Listing will include name, organisation, state and country only (excluding those delegates requesting privacy as per the Australian Privacy Laws)

Satchel inserts

- Opportunity to include a satchel insert no larger than A4 size and up to 12 pages bound (restricted to publications or brochures & subject to Committee approval)
- Sponsor may supply a small delegate gift with promotional branding (to be supplied at the sponsor's expense and subject to Committee approval)

Conference satchel

- Company logo printed on the satchel or swing tag (subject to size restrictions and production deadlines at time of application)

Endorsement *(can be used until November 2018)* Titanium Sponsor: AOS 2018

- The sponsor may use the above wording in their corporate media releases, stationery etc
- Sponsor may use the AOS 2018 logo for other promotional purposes (subject to Committee approval)

At AOS 2018

- Acknowledgment during the AOS2018 Opening and Closing sessions
- Pull up banner on stage during plenary sessions
- Logo displayed on PowerPoint slide during opening and closing sessions and sponsored keynote/concurrent session

Speaker Support

- Opportunity to provide up to two (2) plenary speakers, subject to approval by scientific program committee. These speakers will also be used for concurrent session lectures and may also be invited to take part on the panel session and/or the AOS workshops
- Full speaker's costs at sponsors own additional expense

Workshop or Satellite Meeting

- Option to host a workshop or satellite meeting subject to committee's approval
- One (1) venue supplied by AOS free of charge at the MCEC subject to availability within the Conference program. Please note that catering is an additional cost and basic audio visual is provided



PLATINUM PACKAGE

\$40,500

(inc. GST)

NUMBER OF OPPORTUNITIES: 5

2 SOLD



CONFERENCE AND SOCIAL EVENTS

- Three (3) full AOS 2018 registrations which include access to the sessions, morning tea, lunch and afternoon tea in the exhibition for the duration of the Conference
- Three (3) complimentary tickets to the Welcome Reception and Conference Gala Dinner

EXHIBITION

(Location will be allocated in order of level of sponsorship and date of payment on a first come, first serve basis)

- 25m² (5m x 5m) exhibition space
- Option to run an exhibitor prize within your booth (prize to be provided at sponsor's expense)
- Should you wish to purchase additional exhibition space you will receive the early bird exhibition discount
- Logo on sponsor signage within exhibition

PRINT AND PROMOTIONAL MATERIAL

(Logos and/or company names may be reproduced in the event colours, full colour or mono, at the discretion of the Conference Managers depending on the method of print production)

AOS Conference website

- Sponsor log in a prominent position on the AOS2018 website with direct link to sponsor's website
- Web link for up to a 8 page PDF brochure (to be provided by the sponsor)

Promotional email campaigns

- Sponsor logo and acknowledgement

Program handbook

- Logo back cover
- 150 word company profile and company contact details
- One (1) page (full colour) advertisement (artwork to be provided by the sponsor)
- Logo also included in delegate pocket program (where applicable)

If Mobile App is produced sponsor company profiles will be placed in Mobile App not printed program

Conference Mobile App Listing including

- A 150 word promotional paragraph
- Organisation Contact details including, email and web address, telephone number, postal address

Mobile App entitlements subject to Mobile App production

Delegate list

- Delegate list at the Conference. Listing will include name, organisation, state and country only (excluding those delegates requesting privacy as per the Australian Privacy Laws)

Satchel inserts

- Opportunity to include a satchel insert no larger than A4 size and up to 8 pages bound (restricted to publications or brochures & subject to Committee approval)
- Sponsor may supply a small delegate gift with promotional branding (to be supplied at the sponsor's expense and subject to Committee approval)

Endorsement *(can be used until November 2018)*

Platinum Sponsor: AOS 2018

- The sponsor may use the above wording in their corporate media releases, stationery etc.
- Sponsor may use the AOS 2018 logo for other promotional purposes (this entitlement is subject to reasonable approval by AOS)

At AOS 2018

- Acknowledgment during the AOS2018 Opening and Closing sessions
- Logo displayed on PowerPoint slide during opening and closing sessions and plenary sessions

Speaker Support

- Opportunity to nominate a concurrent session speaker subject to approval by scientific committee. The speaker may also be invited to take part on a panel session and/or the AOS workshops
- Full speaker's costs at sponsor's own additional expense

Workshop or Satellite Meeting

- Option to host a workshop or satellite meeting subject to committee's approval
- One (1) venue supplied by AOS free of charge at the MCEC subject to availability within the Conference program. Please note that catering is an additional cost and basic audio visual is provided

GOLD PACKAGE \$28,000

(inc. GST)

NUMBER OF OPPORTUNITIES: 5

2 SOLD

Dentsply
Sirona



CONFERENCE AND SOCIAL EVENTS

- Two (2) full AOS 2018 registrations which include access to the sessions, morning tea, lunch and afternoon tea in the exhibition for the duration of the Conference
- Two (2) complimentary tickets to the Welcome Reception and Conference Gala Dinner

EXHIBITION

(Location will be allocated in order of level of sponsorship and date of payment on a first come, first serve basis)

- 18m2 exhibition space
- Option to run an exhibitor prize within your booth (prize to be provided at sponsor's expense)
- Should you wish to purchase additional exhibition space you will receive the early bird exhibition discount
- Logo on sponsor signage within exhibition

PRINT AND PROMOTIONAL MATERIAL

(Logos and/or company names may be reproduced in the event colours, full colour or mono, at the discretion of the Conference Managers depending on the method and print production)

AOS Conference website

- Sponsor log in a prominent position on the AOS2018 website with direct link to sponsor's website
- Web link for up to a 4 page PDF brochure (to be provided by the sponsor)

Promotional email campaigns

- Sponsor logo and acknowledgement

Program handbook

- Logo inside
- 100 word company profile and company contact details
- Half (1/2) page (full colour) advertisement (artwork to be provided by the sponsor)
- Logo also included in delegate pocket program (where applicable)

If Mobile App is produced sponsor company profiles will be placed in Mobile App not printed program

Conference Mobile App Listing including

- A 100 word promotional paragraph
- Organisation Contact details including, email and web address, telephone number, postal address

Mobile App entitlements subject to Mobile App production

Delegate list

- Delegate list at the Conference. Listing will include name, organisation, state and country only (excluding those delegates requesting privacy as per the Australian Privacy Laws)

Satchel inserts

- Opportunity to include a satchel insert no larger than A4 size and up to 4 bound pages (restricted to publications or brochures and subject to Committee approval)
- Sponsor may supply a small delegate gift with promotional branding (to be supplied at the sponsor's expense and subject to Committee approval)

Endorsement *(can be used until November 2018)*

Gold Sponsor: AOS 2018

- The sponsor may use the above wording in their corporate media releases, stationery etc.
- Sponsor may use the AOS 2018 logo for other promotional purposes (This entitlement is subject to reasonable approval by AOS)

AT AOS 2018

Recognition as a Gold sponsor

- Formal acknowledgement by the Conference chair
- Logo on an acknowledgement sponsors slide in opening and closing sessions
- Logo displayed on PowerPoint slide during auxiliary sessions





ENTITLEMENTS AT A GLANCE

ENTITLEMENT	1 SOLD	2 SOLD	2 SOLD
	TITANIUM 2 Available	PLATINUM 5 Available	GOLD 5 Available
Access to delegate list, subject to privacy policy	✓	✓	✓
Advertisement in Conference program book	FULL PAGE	FULL PAGE	HALF PAGE
Complimentary delegate registrations (including access to sessions, morning tea, lunch and afternoon tea in the exhibition for the duration of the Conference)	5	3	2
Tickets to the Welcome Reception and Conference Dinner	5	3	2
Exhibition Floor Space Only	36sqm	25sqm	18sqm
Inclusion of brochure in delegate satchel and option to provide a delegate gift	12 PAGE	8 PAGE	4 PAGE
Acknowledgement during Opening and Closing Sessions	✓	✓	✓
Access to conference logo for cross marketing purposes	✓	✓	✓
Right to promote sponsorship involvement in corporate media releases and stationary etc	✓	✓	✓
Logo on sponsor acknowledgement sign	✓	✓	✓
Logo on AOS2018 website with link to sponsor's homepage	✓	✓	✓
Logo on conference satchel (subject to production deadlines at time of applications)	✓		
Logo in program book*	FRONT COVER	BACK COVER	INSIDE
Profile in program book*	200 WORDS	150 WORDS	100 WORDS
Logo in pocket program (where applicable)*	✓	✓	✓
Acknowledgement in Conference App*	✓	✓	✓
Sponsor banner displayed on stage in the main plenary room (opening and closing sessions)	✓		
Right to nominate and host two (2) plenary speakers	✓		
Right to nominate and host one (1) concurrent session speaker		✓	
Right to host full day Pre-Conference workshop or half day pre-Conference workshop/s [one(1) venue to be supplied by AOS at the MCEC] *Subject to approval	✓		
Right to host one (1) workshop (Friday)		✓	

* Subject to program publication method of printed or in app

ADDITIONAL OPPORTUNITIES

LANYARD AND NAME BADGE \$12,000



Ideal for companies or organisations seeking a strong visual positioning at AOS 2018 the Conference lanyard package represents excellent value. The opportunity is the right to provide and the sponsor is to design, produce and deliver the product.

Sponsorship Benefits Include:

- Logo on Lanyard and Name Badge*
- Two (2) full AOS 2018 registrations which include access to the sessions, morning tea, lunch and afternoon tea in the exhibition for the duration of the Conference
- Company logo displayed in the AOS 2018 Final program
- A half page colour advertisement in the AOS 2018 Final Program
- Company logo displayed on the website with link to sponsors website

**Branding and design is subject to approval of the Organising Committee*

CONFERENCE APP \$12,000

Sponsorship Benefits Include:

- Acknowledgement during the AOS 2018 Opening and Closing Ceremonies
- Company logo displayed on Sponsor signage in the Main Plenary and at Registration Desk
- Logo Acknowledgement of App Sponsorship on Conference Website
- Logo Acknowledgement of App Sponsorship in Delegate final email
- Acknowledgement of App Sponsorship within the Conference App
- Acknowledgement of App Sponsorship on the Conference Holding Slides
- Ability to include up to three (3) pdf documents into the Conference App (subject to Committee approval)
- Opportunity to include a five (5) question survey within the App*
- Two (2) tickets to attend the Welcome Reception

**Questions subject to approval of the Organising Committee*

SATELLITE MEETING BREAKFAST \$15,000

This major satellite package will offer an organisation major branding and exposure at AOS 2018. It provides you with the opportunity to align your company with one of the visiting International Keynote Speakers. Satellite Meetings are subject to availability and approval by the Organising Committee.

Sponsorship Benefits Include:

- Acknowledgement as the AOS 2018 Satellite Meeting Breakfast sponsor
- Ability (provided that the speaker agrees) to have the Keynote speaker present in other cities on non-competing topic (2 appearances). This must be discussed with the organisers before confirming any commitments
- Ownership of the Satellite Meeting Breakfast including logo on menu where appropriate. Please note all attendees must be a registered delegate of AOS 2018 to attend the breakfast.
- Two (2) pull up banners to be displayed for the duration of the Breakfast in the session room
- Company logo, direct website link on the AOS 2018 website and Final Program
- Company logo on holding slide in session room

Please note the above package does not include catering and nonstandard audio visual. Please note that promotion to delegates outside the Conference is prohibited. All promotion of Satellite events is to be at the Sponsor's expense.





SATELLITE MEETING EVENING SESSION \$20,000

This major satellite package will offer an organisation major branding and exposure at AOS 2018. It provides you with the opportunity to align your company with one of the visiting International Keynote Speakers. Satellite Meetings are subject to approval by the Organising Committee.

Sponsorship Benefits Include:

- Acknowledgement as the AOS 2018 Satellite Meeting Evening sponsor
- Ability (provided that the speaker agrees) to have the Keynote speaker present in other cities on non-competing topic (2 appearances). This must be discussed with the organisers before confirming any commitments
- Ownership of the Satellite Meeting Evening including logo on invitation and menu where appropriate. Please note all attendees must be a registered delegate of AOS 2018 to attend the evening
- Two (2) pull up banners to be displayed for the duration of the Event in the session room
- Company logo, direct website link on the AOS 2018 website and Final Program
- Company logo on holding slide in session room

Please note the above package does not include catering and nonstandard audio visual. Please note that promotion to delegates outside the Conference is prohibited. All promotion of Satellite events is to be at the Sponsor's expense.

ESPRESSO COFFEE CARTS \$11,000 (3 PACKAGES AVAILABLE)



Each package includes one espresso coffee cart, barista and coffee service during exhibition hours only. A maximum of one coffee cart can be placed within your exhibition space.

Sponsorship Benefits Include:

- Opportunity to provide branded take away cups/ serviettes etc. (at sponsor's expense)
- Sponsor may supply a branded t-shirt or apron for the baristas to wear
- Acknowledgement in the Program handbook, and on the Conference website
- Supply of coffee cannot be restricted and is available to all delegates including sponsors, exhibitors and speakers
- Delegate list provided at the Conference

BOTTLED WATER \$3,000 (DELEGATE GIFT)

Opportunity to supply bottled water to delegates at the Conference. Bottled water is to be provided at the sponsors expense and must be approved by the Conference Managers and AOS.

NOTE PAD AND PEN SPONSOR \$8,000

Ideal for companies or organisations seeking a strong positioning at AOS 2018 the Conference Pad and Pen Sponsorship represents excellent value. The opportunity is the right to provide and the sponsor is to design, produce and deliver the product (subject to Committee approval).



SACHEL INSERT OR PDF IN APP

\$2,500 (UP TO 8 PAGES)

\$1,500 (UP TO 4 PAGES)

(BROCHURE/PUBLICATION ONLY)

Delegates will receive a satchel upon registration at the Conference. Publications must be supplied by the sponsor at the sponsor's expense and are subject to Committee approval.

- Opportunity to provide a satchel insert, no larger than A4 in size (restricted to publications or brochures)

Note: Should a conference app be developed, satchel inserts will be replaced with electronic pdf's loaded into the conference app

WELCOME RECEPTION SPONSOR

\$15,000

(1 AVAILABLE, Wednesday 2 May)

Sponsorship Benefits Include:

- Naming rights to the Welcome Reception e.g. "The AOS 2018 Welcome Reception, presented by (sponsor's name)
- Opportunity to provide two (2) pull-up banners at the refreshment stations during the Welcome Reception (located at Conference organisers' discretion)
- Opportunity for your staff to personally meet and greet guests as they enter the venue
- Opportunity to provide branded corporate gift, to be approved by the Conference Managers (at sponsor's expense)
- Acknowledgement in the Program handbook, and on the Conference website
- Short presentation (up to three minutes)
- Delegate list provided at the Conference. Listing will include name, organisation, state and country only (excluding those delegates requesting privacy as per the Australian Privacy Laws)

**CONFERENCE GALA
DINNER SPONSOR
\$15,000**



Sponsorship Benefits Include:

- Naming rights to the Conference Gala Dinner e.g. "The AOS 2018 Gala Dinner, presented by (sponsor's name)
- Four (4) tickets to the AOS 2018 Conference Gala Dinner at a prominent reserved head table in the room
- An invitation to your representative to give a five minute presentation at the AOS 2018 Conference Gala Dinner
- Up to three pull up banners to be displayed at Dinner venue (banners to be supplied by Sponsor and subject to Committee approval)
- Company logo included on dinner menus
- Company logo in a prominent position on the AOS 2018 website
- Acknowledgement as Conference Gala Dinner Sponsor in Program Handbook and on the Conference website
- Delegate list provided at the Conference. Listing will include name, organisation, state and country only (excluding those delegates requesting privacy as per the Australian Privacy Laws)





EXHIBITION OPPORTUNITIES

The industry exhibition will be a major component of the AOS 2018 Conference offering exhibitors a number of opportunities network with delegates promoting their company within the industry exhibition area.

TYPE	EARLY BIRD RATE <i>(If paid up to and including 31 December 2017)</i>	STANDARD RATE <i>(If paid on or after 31 December 2017)</i>
Shell Scheme 3 x 3m (9m²) booth (including back and side walls)	\$4,580.00	\$5,090.00
Floor space only – 3 x 3m (9m²) (a custom designed booth must be erected with the design subject to approval by the Conference Managers and the venue)	\$4,275.00	\$4,725.00

EXHIBITOR ENTITLEMENTS

ITEM	SHELL SCHEME	SPACE ONLY	DESCRIPTION
Fascia Panel	<input checked="" type="checkbox"/>		Exhibitor name on fascia panel (maximum of 26 characters)
Walls	<input checked="" type="checkbox"/>		2.4m high
Lights	<input checked="" type="checkbox"/>		2 x 150w spotlights per 9m ²
<i>Additional equipment is available for hire from the exhibition supplier at the exhibitor's own expense.</i>			
Power	<input checked="" type="checkbox"/>		1 x 4 amp power point
Listed in Conference App	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<ul style="list-style-type: none"> Exhibitor company name Booth location An 80 word promotional paragraph Full contact details will include: <ul style="list-style-type: none"> Contact name Organisation name Email and web address Telephone number Fax number Postal address
Electronic Delegate list	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	At the Conference. Subject to Australian Privacy Laws
Exhibitor prize	ELECT	ELECT	Option to run an exhibitor prize within your booth (prize to be provided at exhibitors expense)

Please note: For floor space only, a custom designed booth must be erected on the floor space. A CAD drawing, engineering specific artist's impression will be required and is subject to approval by Conference Managers and the Venue.

EXHIBITION REGISTRATION ENTITLEMENTS

Each purchased exhibition booth will receive the following entitlements per 9m². Option to choose one of the following registration packages;

Two (2) complimentary fulltime registrations per 9m²

- Entry to sessions
- Entry to the exhibition
- Morning and afternoon tea and lunches (as per Conference program)
- Satchel including Conference handbook
- One (1) ticket to the Welcome Reception
- Entry to the Industry Reception within the exhibition on Thursday

Note: Conference Gala Dinner tickets can be purchased at an additional cost of \$150 per ticket.

ADDITIONAL STAFF ATTENDEES

Exhibitors may purchase additional registration for their staff above their included entitlements as required.

All additional staff will require either a full Conference or day exhibitor registration.

- All exhibition staff must be registered to gain access to the exhibition area
- Additional tickets to the Welcome Reception and Conference Gala Dinner may be purchased separately
- Registered attendees must wear their name badge at all times
- The exhibition application form entitles your organisation to exhibit at the Conference. It does not constitute staff registration permitting your staff member to attend the event.

EARLY BIRD	STANDARD	LATE
\$1,600 <i>per person</i>	\$1,700 <i>per person</i>	\$1,800 <i>per person</i>

Includes:

- Entry to the exhibition (on nominated day/s)
- Morning and afternoon tea and lunch (as per the Conference program on nominated day/s)
- Entry to the Industry Reception in the exhibition (on nominated day)

Note:

- *Tickets to the Welcome Reception and Conference Dinner can be purchased in addition to this registration*
- *This registration does not include entrance to sessions*





APPLICATION FORM

Return Completed form to the Conference Organisers via

Email: aos2018@icms.com.au
 Fax: +61 3 9818 7111
 Mail: AOS 2018 C/- ICMS Pty Ltd,
 PO Box 170 Hawthorn VIC 3122 Australia

All amounts are in Australian dollars and inclusive of GST. Payment in any other currency will NOT be accepted. Payments can be made via cheque, telegraphic transfer or credit card. Full payment is required within 14 days from date of the Tax Invoice. A Tax Invoice will be issued upon receipt of this application form.

Organisation Name:

Contact Name:

Position:

Postal Address:

State:

Postcode:

Country:

Email:

Telephone:

Fax:

Mobile:

SPONSORSHIP LEVEL	AMOUNT AUD	PLEASE TICK
Titanium Sponsor	\$69,500.00	
Platinum Sponsor	\$40,500.00	
Gold Sponsor	\$28,000.00	
Lanyard and Name Badge Sponsor	\$12,000.00	
Conference App	\$12,000.00	
Satellite Meeting Breakfast Session	\$15,000.00	
Satellite Meeting Evening Session	\$20,000.00	
Note Pad and Pen Sponsor	\$8,000.00	
Espresso Coffee Carts	\$11,000.0	
Bottled Water	\$3,000.00	
Satchel Insert or PDF in app (8 pages)	\$2,500.00	
Satchel Insert or PDF in app (4 pages)	\$1,500.00	
Welcome Reception Sponsor	\$15,000.00	
Conference Gala Dinner Sponsor	\$15,000.00	

SPONSORSHIP TOTAL AMOUNT

AUD

EXHIBITION TYPE	3X3m	# OF SPACES
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Option 1: Booth Package

Early Bird Rate \$4,580.00

Standard Rate \$5,090.00

Option 2: Space Only

Early Bird Rate \$4,275.00

Standard Rate \$4,725.00

EXHIBITION TOTAL AMOUNT

AUD

Authorisation

I/we are authorised to sign documents on behalf of the company and acknowledge that the company will pay all costs as detailed on this application and agrees to be bound by and comply with the guidelines, rules, regulations and policies as contained in the Sponsorship & Exhibition Prospectus and attached to the Sponsorship/Exhibition Application Form.

Signature:

Date:

SPONSORSHIP TERMS AND CONDITIONS

DEFINITIONS: In these terms and conditions unless the context otherwise requires –

“Advertising and Promotional Material” means any and all advertising and promotional material in audio, visual and combined audio/visual form (by whatever medium or form) printed, published, produced or used by or on behalf of the Sponsor, including without limitation all packaging, broadcasts, badges, programs, newspapers, posters, fliers, brochures, catalogues, leaflets, electronic communications, uniforms and signage, in connection with these terms and conditions or the Exhibition;

“Conference” means the event arranged by the Organiser which the Sponsor will sponsor in accordance with these terms and conditions;

“Conference Owner” means the individual entity conducting or promoting the Conference;

“ICMS” means ICMS Meetings Pty Ltd ABN 66 007 041 732 and its representatives and agents;

“Intellectual Property” means copyright, all rights conferred under statute, common law or equity in relation to inventions (including patents), registered and unregistered trade marks, registered and unregistered designs, look and feel, circuit layouts and all other rights resulting from intellectual activity in, but not limited to, the industrial, scientific literary or artistic fields;

“Organiser” means the Conference Owner and ICMS as agent for the Conference Owner;

“Organiser Intellectual Property” means the Intellectual Property owned or controlled by the Organiser as provided to the Sponsor for the purposes of promoting the sponsorship of the Conference;

“Sponsor” means the individual or entity, including its officers, employees, representatives and agents that is sponsoring the Conference in accordance with these terms and conditions.

“Sponsorship Fee” means the relevant Sponsorship Package fee payable by the Sponsor.

“Sponsor Intellectual Property” means the Intellectual Property owned or controlled by the Sponsor, as provided to the Organiser in accordance with these terms and conditions;

“Sponsorship Package” means the sponsorship package purchased by Sponsors that sponsor the Conference.

GENERAL

1. These terms and conditions apply in respect of all applications for Sponsorship of the Conference, all Sponsorship Packages, and the Sponsor's participation in the Conference.

2. The Organiser may accept or reject the Sponsor's application to sponsor the Conference in its sole discretion. If the Organiser accepts the application, the Sponsor will receive a tax invoice from the Organiser specifying the Sponsorship Package.

3. If the Sponsor does not make payment of the Sponsorship Fee in full within 30 days of the date of the tax invoice, or in such other manner specified in writing by the Organiser, the Sponsor's right to the Sponsorship Package may be terminated by the Organiser providing written notice to the Sponsor.

4. If for any reason the Organiser is unable to provide the benefits specified in the relevant Sponsorship Package to the Sponsor, the Organiser will use its best endeavours to provide benefits to the Sponsor of an equivalent value.

SPONSOR'S OBLIGATIONS

5. Unless otherwise specified by the Organiser, the Sponsor must not by words or conduct:

- represent or hold itself out as the title Sponsor of the Conference
- represent or hold itself out as having rights other than those specified in the relevant Sponsorship Package that the Sponsor has acquired under these terms and conditions;
- do or omit to do anything which might bring the Conference, the Organiser, or other sponsors of the Conference into disrepute, and such words or conduct will include without limitation any representation express or implied in, or any conduct in relation to the Advertising and Promotional Material.

6. If the Sponsor fails to comply with these terms and conditions the Organiser reserves the right to re-sell the Sponsorship Package and the Sponsor will be liable for any loss suffered by the Organiser as a result of the non-compliance. Any monies paid by the Sponsor may be set off against the loss or damage suffered by the Organiser.

7. The Sponsor must comply with these terms and conditions and all other rules, laws, by-laws, requirements, permits, directions and regulations stipulated by the Organiser, the venue management, the Metropolitan Fire Brigade and with all relevant State, Territory and Commonwealth legislation and regulations and all local, State, Territory and Commonwealth regulatory bodies, departments, organisations and authorities.

ORGANISER'S RIGHTS

8. The Organiser reserves the right to postpone or amend the holding of the Conference from the set dates or the location of the Conference. The Organiser will not be liable to the Sponsor for any loss occasioned by the change in the dates or location of the Conference.

9. If due to any unforeseen circumstances it is found necessary to postpone or close the Conference on any day or days or to vary the hours the Conference is open, the Organiser reserves the right to do so, at their sole discretion, without any liability to the Sponsor.

10. The Organiser may from time to time add to or vary these terms and conditions and do anything at its discretion to ensure the proper conduct of the Conference, provided that such amendments or additions do not operate to materially diminish the rights reserved to the Sponsor under these terms and conditions.

11. The Organiser reserves the right to amend or alter the exact site or the location

of the Sponsor's Intellectual Property at the Conference or the location of the Conference.

INTELLECTUAL PROPERTY

12. The Organiser grants to the Sponsor a non-exclusive, non-transferrable, royalty free licence during the Conference to use the Organiser's Intellectual Property strictly for the purposes specified in the Sponsorship Package. The Sponsor must use the Organiser's Intellectual Property in accordance with these terms and conditions.

13. The Sponsor agrees that by purchasing a Sponsorship Package, the Sponsor grants the Organiser a non-exclusive, non-transferrable, royalty free licence to use the Sponsor's Intellectual Property during the Conference on any Advertising and Promotional Material or signage used by the Organiser during the Conference. The Organiser will be entitled to sub-licence the Sponsor's Intellectual Property to the extent that the same are proposed by the Organiser to be used in or on Advertising and Promotional Material or signage produced by or at the direction of the Organiser in connection with the promotion or conduct of the Conference, by granting such third parties as the Organiser thinks necessary or desirable a non-exclusive, non-transferable right to use the Sponsor's Intellectual Property on such terms and conditions as the Organiser thinks fit.

14. The Organiser and Sponsor agree that the other party's Intellectual Property is the property of the owning party, and it has no right, title or interest in or to the Intellectual Property of the other party except as expressly set out in these terms and conditions.

15. Prior to using, releasing or producing any Advertising and Promotional Material, the Sponsor must submit to the Organiser, by the time and in the format requested by the Organiser, the full details and artwork of the proposed Advertising and Promotional Material for written approval by the Organiser. The Sponsor must comply with all requests for change and conditions of approval (if any) as specified by the Organiser.

GST

16. All amounts payable or other consideration provided in respect of supplies made in relation to these terms and conditions are exclusive of GST. Where a supply is a taxable supply, all amounts payable or other consideration provided must be increased by the amount of GST payable in relation to the supply. All GST must be paid at the time any payment to which it relates is payable (provided a tax invoice has been issued for the supply). Where any GST payable is not referable to an actual payment, then it must be paid within 10 days of a tax invoice being issued by the party making the supply.

INDEMNITY

17. The Sponsor agrees and acknowledges that the Organiser shall not be liable for and hereby agrees to release and indemnify the Organiser its servants, employees, directors, subcontractors and agents from and against all liability, actions, suits, proceedings, damages, claims, demands, costs and expenses whatsoever (including without prejudice to the generality of the foregoing, any claim for costs, personal or property loss or damage, interest, contribution, indemnity, expenses and any compensation costs and disbursements paid by the Organiser to compromise or settle any such claims) which may be taken or made against or incurred or suffered by the Organiser in connection with or arising in any way out of the Sponsorship or in connection with the Conference, including but not limited to:

- any breach by the Sponsor of these terms and conditions; and
- any claim that the use or possession of the Sponsor Intellectual Property by the Organiser infringes a third party's Intellectual Property rights.

INSURANCE

18. Neither the Organiser nor the venue owners will be responsible for the safety of any property of any Sponsor, servant, agent, guest, employees, contractors or invitees or any other person, any property of any Sponsor or other person or for the loss or damage of, or destruction to same, by theft or fire or any other cause whatsoever, or for any loss or damage whatsoever sustained by the Sponsor for any reason whatsoever including but without prejudice to the generality of the foregoing of any defect in the building caused by fire, storm, tempest, lightning, national emergency, war, labour disputes, strikes or lock-outs, civil disturbances, explosion, Inevitable accident, force majeure, or any other cause not within the control of the Organiser or for any loss or damage occasioned, if by reason of happenings of any such event the opening of the Conference is prevented or postponed or delayed or abandoned, or the building becomes wholly or partially unavailable for the holding of the Conference. The Sponsor agrees and undertakes to insure for their full replacement value the contents of its sponsorship material and all associated equipment and materials.

19. The Sponsor shall effect public and products liability insurance of at least \$10 million against liability to third parties, including the Organiser, for death or bodily injury to, and loss and destruction of, and damage to, property of, any person as a result of any act, matter or thing done, permitted or omitted to be done, by the Sponsor in default of or in connection with these terms and conditions.

20. The Sponsor is not permitted to participate in the Conference without first providing written evidence to the Organiser of a current insurance policy covering the matters contained herein, and any other additional insurances reasonably required by the Organiser or as required by law to perform its obligations under these terms and conditions. The insurance policy must note the interests of the Organiser, the venue, any association holding or conducting any related conference and any other party notified by the Organiser to the Exhibitor.

CANCELLATION

21. In exceptional circumstances the Organiser may be prepared to consider cancellation of the Sponsorship Package, but only if the following conditions are satisfied:

- the request for cancellation is submitted in writing;
 - the Organiser is able to re-sell the Sponsorship Package;
- © the reason given for the cancellation request is, in the sole opinion of the

Organiser, well founded;

(d) the Sponsor acknowledges that as a reflection of the costs incurred by the Organiser, the Organiser will retain 50% of the Sponsorship Fee if the cancellation is accepted between twelve and six months prior to the opening date of the Conference and 100% of the Sponsorship Fee if the cancellation is accepted within six months prior to the opening date of the Conference.

TERMINATION

22. The Organiser may terminate these terms and conditions immediately on giving notice to the Sponsor if:

- a. the Sponsor is in breach of these terms and conditions and fails to remedy the default within the time period specified in writing by the Organiser;
- b. the Sponsor is insolvent within the meaning of the Corporations Act 2001; or
- c. the Conference is cancelled.

NO RELATIONSHIP

23. Nothing in these terms and conditions creates any partnership, employment, agency or trust between the parties. Neither party has the authority to bind the other party in any way.

NO ASSIGNMENT

24. The Sponsor is not permitted to assign its rights and obligations contained in these terms and conditions and in the Sponsorship Package to a third party.

ENTIRE AGREEMENT

25. If there is any inconsistency between the provisions of these terms and conditions and the provisions of the sponsorship prospectus, these terms and conditions shall prevail.

GOVERNING LAW

26. These terms and conditions are governed in all respects by the law of the State of Victoria and any legal action arising under the Contract shall be litigated only in the appropriate Court having jurisdiction in that State

EXHIBITOR TERMS AND CONDITIONS

In these terms and conditions, unless the context otherwise requires -

“**Exhibition**” means the event arranged or promoted by the Organiser at which the Exhibitor applies to exhibit or exhibits their business or goods and services supplied by their business in accordance with these terms and conditions;

“**Exhibition Owner**” means the individual or entity conducting or promoting the Exhibition and its representatives and agents;

“**Exhibitor**” means the individual or entity that is named in an application form to exhibit at the Exhibition;

“**ICMS**” means ICMS Meetings Pty Ltd ABN 66 007 041 732 and its representatives and agents;

“**Organiser**” means the Exhibition Owner and ICMS as agent for the Exhibition Owner;

“**Space**” means the area at the Exhibition that the Organiser licences to the Exhibitor to occupy on a non-exclusive basis, subject to and in accordance with these terms and conditions.

“**Sponsor**” means an individual or entity who has entered into an agreement with the Organiser to sponsor the Exhibition.

1. These terms and conditions apply in respect of all applications for Space at the Exhibition, all Space which an Exhibitor has been granted the right to occupy, and the Exhibitor's participation in the Exhibition.
2. The Organiser may accept or reject the Exhibitor's application to occupy Space at the Exhibition in its sole discretion. If the Organiser accepts the Exhibitor's application for Space, the Organiser will grant the Exhibitor a licence to occupy the Space on a non-exclusive basis for the duration of the Exhibition in accordance with these terms and conditions, for the sole purpose of exhibiting or promoting the goods and services of its business. The licence is a mere contractual right and does not create any proprietary right.
3. These terms and conditions shall be read in conjunction with any special conditions agreed in writing between the Exhibitor and Organiser.
4. The Exhibitor acknowledges and agrees that no verbal agreement between it and an employee, servant or agent of the Organiser will be binding on the Organiser.
5. If the Exhibitor fails to comply with these terms and conditions the Organiser has the right in its sole discretion to sell the space and the Exhibitor will be liable for any loss suffered by the Organiser as a result of the non-compliance. Any monies paid by the Exhibitor may be set off against the damage suffered by the Organiser.
6. If the Exhibitor fails to occupy the Space by the opening of the Exhibition, the Organiser may occupy or cause the Space to be occupied as it considers appropriate in its sole discretion without refund to the Exhibitor and without releasing the Exhibitor from its obligations under these terms and conditions.
7. The Exhibitor is not permitted to erect any sign, stand, wall or obstruction, which in the opinion of the Organiser interferes with an adjoining Exhibitor or with the public space at the Exhibition.
8. All Exhibitors must be producers, importers or representatives for goods and/or services displayed in the Space. No Exhibitor shall display in its Space any advertisement for goods manufactured and/or sold, or services provided by a non-Exhibitor unless prior written permission has been obtained from the Organiser.
9. No Exhibitor shall provide any delegate or visitor with access to the internet or e-mail from the Space or within the Exhibition unless prior written permission has been obtained from the Organiser.
10. The Organiser will assign a Space to the Exhibitor where it can set up its stand at the Exhibition. The location and amount of space allocated to the Exhibitor will be determined by the Organiser in its sole discretion.
11. If required by the Organiser, the Exhibitor must submit plans for the proposed set up of the Space for approval by the Organiser. The Exhibitor's plans must be received by the Organiser no later than 3 months before the Exhibition.
12. **Dismantling the Space.** The Exhibitor must not dismantle the Space partially or completely prior to the closing time on the last day of the Exhibition. Upon closure

of the Exhibition all exhibits and display material must be removed as soon as possible by the Exhibitor by the time specified by the Organiser, and the Space must be left clean and tidy with all of the Exhibitor's property removed.

13. The Exhibitor must comply with these terms and conditions and all other rules, laws, by-laws, requirements, permits, directions and regulations stipulated by the Organiser, the Exhibition venue management, the Metropolitan Fire Brigade and with all applicable State, Territory and Commonwealth legislation and regulations and all local, State, Territory and Commonwealth regulatory bodies, departments, organisations and authorities.

14. The Exhibitor must not damage any walls, the floor or ceiling of the Exhibition area, including the area in which its Space is located by nails, screws, oil, paint, or any other cause whatsoever. If the Exhibitor causes any such damage, it will be liable for, and make good at its own expense in accordance with the Organiser's and the Exhibition venue management requirements, any such damage.

15. The Exhibitor must ensure that its activities, furniture, promotional material and signage do not interfere with the good order and safety of the Exhibition or with any other exhibitor. Aisles and public spaces must be kept clear at all times. The Organiser reserves the right to take the appropriate action to enforce this condition including without limitation the removal of any of the Exhibitor's signage, furniture or promotional materials.

16. The Exhibitor has seven (7) days in which to make their final payment when it falls due. After this time, if the final payment has not been received, the Space will be available for sale or hire to a third party. All deposits and other amounts paid will automatically be forfeited to the Organiser and no refund will be available. The Exhibitor is not permitted to occupy its Space at the Exhibition until all monies owing to the Organiser are paid in full.

17. The Exhibitor indemnifies and holds harmless the Organiser, its employees, agents, contractors and sub-contractors from any claim, cost, demand, liability or damage (including legal costs, professional costs and other expenses on a full indemnity basis) incurred by the Organiser, its employees, agents, contractors and sub-contractors, howsoever caused whether or not such loss or damage is caused or contributed to either directly or indirectly as a result of any negligent or intentional acts, defaults, or omissions on the part of the Exhibitor, its employees, agents or subcontractors, arising out of or in connection with (but not limited to):

- a. any breach of these terms and conditions by the Exhibitor;
- b. the Exhibitor's use and attendance at the Exhibition;
- c. any injury or damage sustained due to any act or omission of the Exhibitor; or
- d. any damage to the Exhibition venue or any goods located at the Exhibition.

18. To the extent permitted by law neither the Organiser nor its employees, agents, contractors or sub-contractors will be liable to the Exhibitor for any loss or damage (including any consequential loss) arising out of the Exhibitor's participation in the Exhibition, or for any loss, theft, damage or destruction to the Exhibitor's goods, by any cause whatsoever.

19. In the event that any additional provisions are implied into these terms and conditions by the Competition and Consumer Act 2010 or any other law or regulation in force throughout Australia from time to time including but not limited to guarantees, warranties, conditions and obligations on the Organiser, to the extent permitted by law the Organiser's liability will be limited to providing, at the Organiser's discretion, a replacement of the services provided to the Exhibitor (where possible) or payment of the cost of having the goods or services supplied again.

20. The Exhibitor agrees and undertakes to insure in their full replacement value the contents of its Space and all associated equipment and materials. The Exhibitor is responsible for the safety and security of its goods and Space. Material and goods on its Space must not be left unattended at any time during the Exhibition. Goods left at the Exhibitor's Space and/or in the Exhibitor's storage area are left at the Exhibitor's risk. The Exhibitor shall effect public liability insurance of at least \$10 million for the Exhibitor's Space covering loss from public risk, fire and theft. The Exhibitor is not permitted to take possession of, erect any stand or part thereof or display any material, goods or otherwise use the Space or offer any services or conduct any activities or events whatsoever without first providing written evidence to the Organiser of a current insurance policy covering the matters contained herein and noting the interests of the Organiser, the venue, any association holding or conducting any related exhibition and any other party notified by the Organiser to the Exhibitor.

21. It is the responsibility of the Exhibitor to leave its Space clean and tidy during the Exhibition and after moving out. The Organiser reserves the right to charge an additional fee to the Exhibitor for the reasonable costs of any cleaning or removal of items left by the Exhibitor.

22. The Organiser reserves the right to postpone or reschedule the holding of the Exhibition from the set dates. The Organiser will not be liable to Exhibitors for any loss occasioned by the change in the dates of the Exhibition.

23. If due to any unforeseen circumstances it is found necessary to close the Exhibition on any day or days or to vary the hours the Exhibition is open, the Organiser reserves the right to do so, at its sole discretion, without any liability to the Exhibitor.

24. The Organiser may from time to time add to or vary these terms and conditions and do anything at its sole discretion it deems appropriate for the proper conduct of the Exhibition, provided that such amendments or additions do not operate to diminish the rights reserved to the Exhibitor under these terms and conditions..

25. In exceptional circumstances the Organiser will consider cancellation of the contract with the Exhibitor, on the following conditions:

- (a) the Exhibitor submits a request for cancellation in writing to the Organiser;
- (b) the Organiser is able to re-let the cancelled Space in its entirety;
- (c) the reason given for the request of the cancellation by the Exhibitor is, in the sole opinion of the Organiser, well founded;
- (d) the Exhibitor acknowledges that as a reflection of the costs incurred by the Organiser, the Organiser will retain 10 percent of the contract price if the

cancellation is accepted more than twelve months before the Exhibition, 50 percent of the contract price if the cancellation is accepted after that time but greater than three months before the opening of the Exhibition and 100 percent of the contract price if the cancellation is accepted within three months of the opening of the Exhibition.

26. The Organiser reserves the right in unforeseen circumstances to amend or alter the exact location of the Space and the Exhibitor undertakes to agree to any alteration to the Space re-allocated by the Organiser.

27. Conduct of Exhibitors and representatives.

(a) Annoyance: The Organiser reserves the right to stop any activity or services supplied, promoted, facilitated, offered, sold or advertised by or on behalf of any Exhibitor that may in the opinion of the Organiser cause or be likely to cause any annoyance, loss or damage of any kind to other Exhibitors, Sponsors or visitors. Business must be conducted only from the Exhibitor's Space and under no circumstances is the Exhibitor permitted to conduct business from a gangway or elsewhere in the Exhibition.

(b) Microphones: The use of microphones and announcements (amplified or otherwise) is permitted, but the volume must not be such as to cause annoyance to other Exhibitors. The Organiser reserves the right to prohibit their use if in the Organiser's opinion any annoyance is being caused.

(c) Gangways: Any encroachment upon gangways or passages shall be deemed to be a breach of these terms and conditions and articles or goods found therein during the period of the Exhibition may be removed by the Organiser or their agents and the Organiser shall not be responsible for any loss thereto occasioned by such removal.

(d) Publicity Material: Any publicity material shall be displayed and/or given away only from within the Exhibitor's Space. Roving masseurs, wandering dancers and other similar services will not be permitted during the Exhibition.

(e) Competing Events: The Exhibitor shall not arrange any competing events against or in conflict with any of the official events at the Exhibition, meetings or events arranged or managed by the Organiser ("Meetings") without prior written approval of the Organiser. All requests must be submitted no later than three months prior to the opening of the Exhibition.

(f) Timing: Exhibitors shall ensure that events arranged by them before and after any Meeting will not overlap with Meeting activities. Breakfast Meetings must finish 15 minutes prior to the commencement of any following Meeting or program commencement, whichever is the earlier, and evening functions must not commence until 30 minutes after the end of the last Meeting or program close, whichever is the latter.

28. The Organiser will not be responsible for any damages claimed by any person or persons who may be injured whilst in the Exhibitor's Space and the Exhibitor agrees to indemnify the Organiser in the event of any claim made against the Organiser in this respect.

29. Exhibits are admitted to the Exhibition, and shall remain there, solely on strict compliance with these terms and conditions. The Organiser reserves the right to prohibit in whole or in part and reject any Exhibitor or its representative in the case of failure to comply with these terms and conditions. There shall be no return of payment to the Exhibitor if the Organiser deems such rejection or prohibition necessary.

30. The Exhibitor agrees to staff and continually keep open its Space throughout the Exhibition.

31. No inflatable items (including balloons), aerosol cans or any items deemed hazardous by the Organiser are permitted at the Exhibition. The Organiser reserves the right to take appropriate action if any of these items are brought to the Exhibition including without limitation, the removal or destruction of the items. It is the Exhibitor's responsibility to ensure that any items it brings to the Exhibition are not hazardous and should consult the Organiser if there are any doubts.

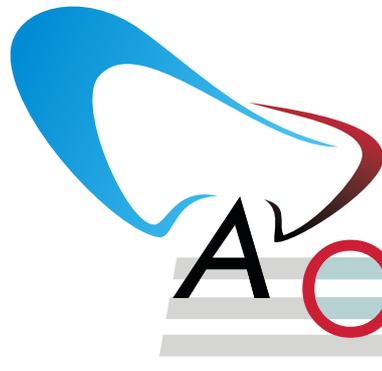
32. No trolleys are permitted in the venue while the Exhibition is open to the public. Goods must be carried to the Exhibitor's Space whilst the Exhibition is open to the public. Restocking of goods using trolleys must occur before the Exhibition commences each day or after closing.

33. The Exhibitor must not sublet, hire, assign or transfer in any manner its Space, including the stand, any sign, wall, partition, ceiling or other structure, without the prior written consent of the Organiser.

34. If there is any inconsistency between these terms and conditions and the provisions of any sponsorship, conference or exhibition prospectus, these terms and conditions will prevail.

35. These terms and conditions are governed in all respects by the law of the State of Victoria and any legal action arising under these terms and conditions shall be litigated only in the appropriate Court having jurisdiction in that State.





2018

Australasian
Osseointegration
Society Conference

2-5 May 2018

Melbourne Convention Centre

www.aosconference.com.au

